

# 디지털 혁신과 규제

강정수

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# 도전 1: 표현의 자유

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# 잭 볼킨! Jack Balkin

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<http://www.yale.edu/lawweb/jbalkin/>

표현의 자유를 규제하는 낡은 방법과 새로운 방법  
(Old School/New School Speech  
Regulation)

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# New School Speech Regulation

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규제 대상이 언론/방송에서

망, 포털, SNS로 바뀜

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# New School Speech Regulation

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**언론/방송의 표현의 자유 = Business Model**

**망, 포털, SNS 표현의 자유: BM의 문제 아니다  
데이터 요청, 블라인드 처리: 비용 문제일 뿐**

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# New School Speech Regulation

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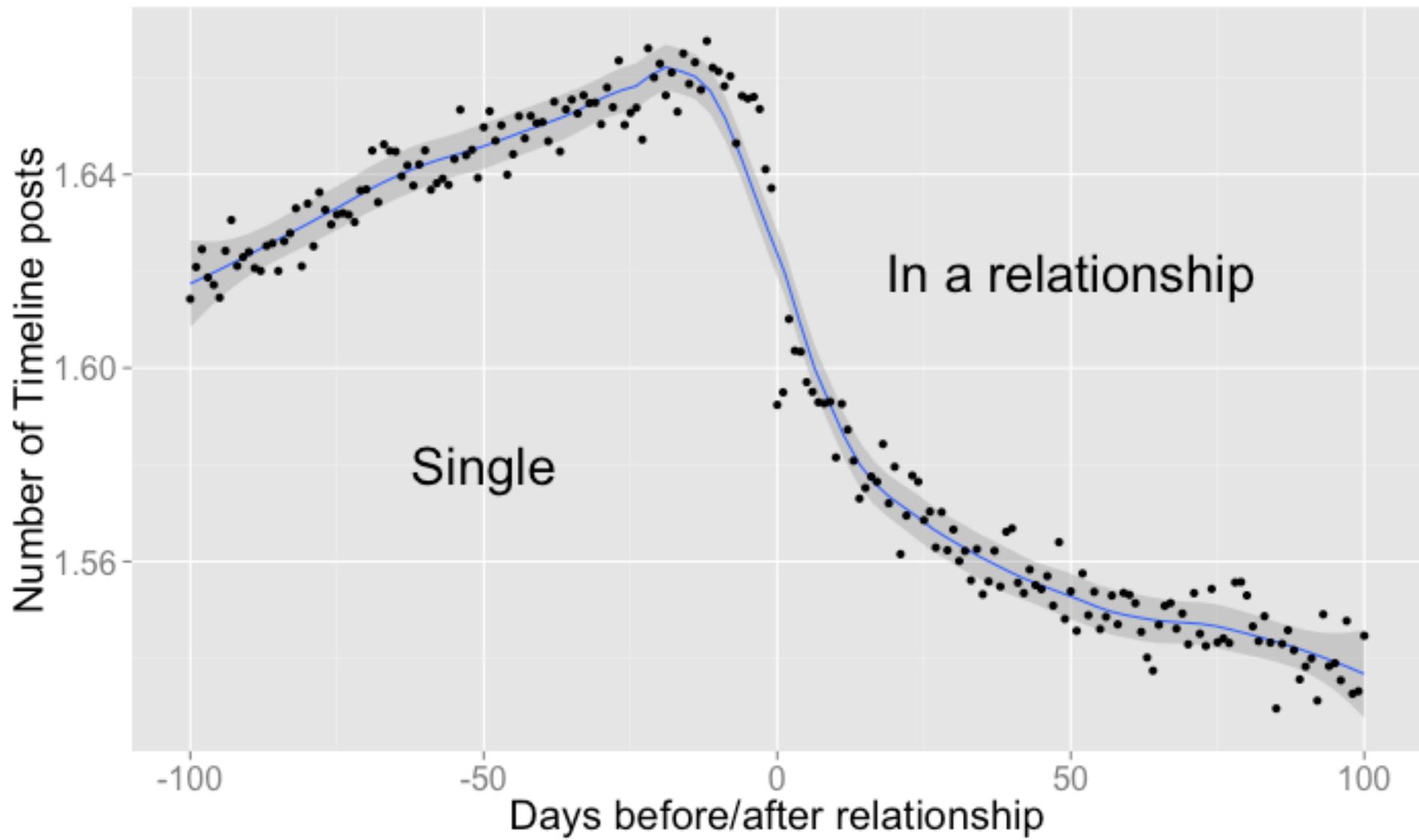
개인/이용자의 표현을 직접 억압하기 보다는

이들의 목소리가 들리지 않게 알고리즘 조정 가능

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## **도전 2: Information Privacy**

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46만 쌍, 1,800만 포스트 분석

**두 쌍이 알기 전에  
페이스북이 아는 것은 가능할까?**

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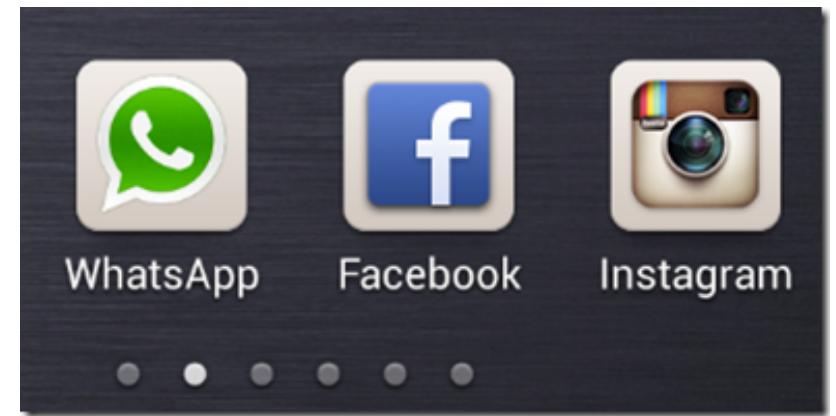
# 아밋 싱할(Amit Singhal)

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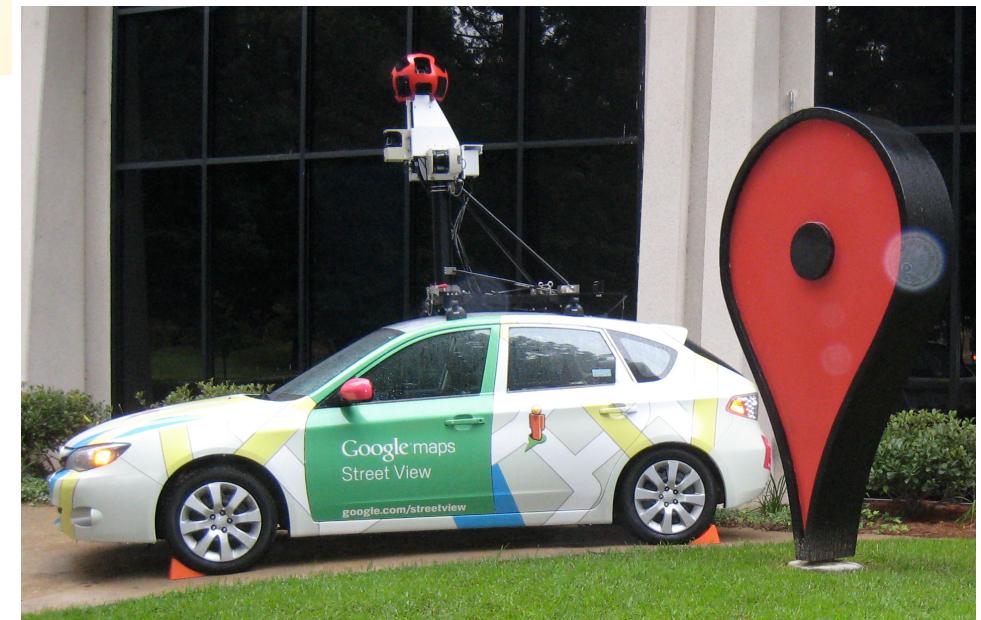
**“I want my search engine to be the expert  
who knows me the best.**

**It needs to know you so well that  
sometimes you don't need to ask it the  
next question.”**

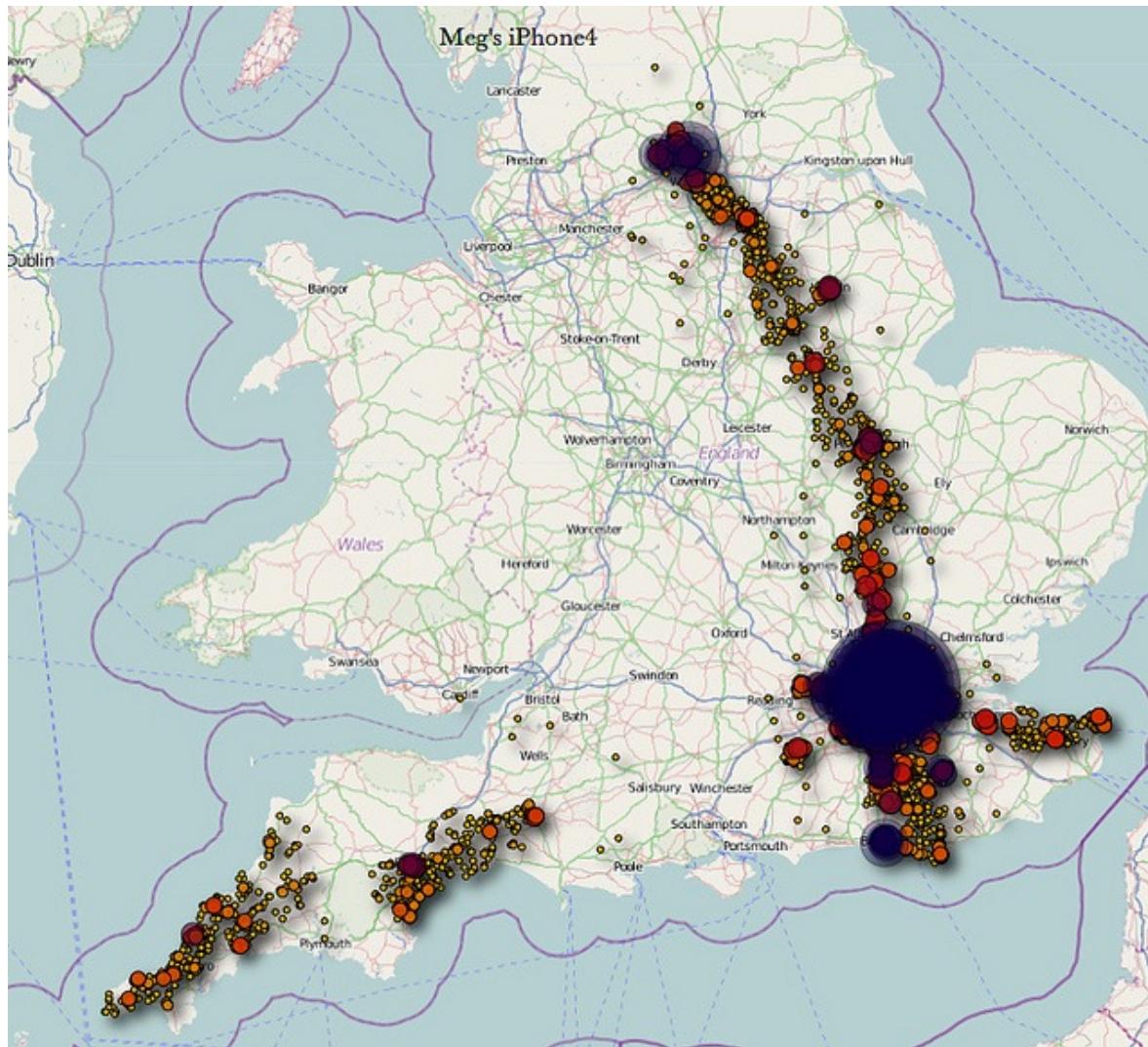
# 데이터 수집 기술의 진화



# 데이터 수집 기술의 진화



# 데이터 수집 기술의 진화



# 데이터 수집 기술의 진화



# **anticipatory technologies**

# 예측 기술

## United States Patent Scofield et al.

(10) Patent No.: US 8,073,460 B1  
(45) Date of Patent: Dec. 6, 2011

### SYSTEM AND METHOD FOR PROVIDING ADVERTISEMENT BASED ON MOBILE DEVICE TRAVEL PATTERNS

Inventors: **Christopher L. Scofield**, Seattle, WA (US); **Elmore Eugene Pope**, Sammamish, WA (US); **Brad E. Marshall**, Bainbridge Island, WA (US); **Eric B. Merritt**, Seattle, WA (US)

Assignee: **Amazon Technologies, Inc.** Reno, NV (US)

6,801,778	B2	10/2004	Koorapaty
6,806,830	B2	10/2004	Panasik
6,903,685	B1	6/2005	Arndt
2002/0002504	A1 *	1/2002	Engel et al. .... 705/26
2002/0050927	A1 *	5/2002	De Moerloose et al. .... 340/539
2002/0077130	A1 *	6/2002	Owensby ..... 455/466
2002/0094787	A1	7/2002	Avnet et al.
2002/0111154	A1	8/2002	Eldering et al.
2002/0183059	A1	12/2002	Noreen et al.
2003/0126150	A1	7/2003	Chan
2003/0200128	A1 *	10/2003	Doherty ..... 705/8
2004/0044574	A1 *	3/2004	Cochran et al. ..... 705/14
2004/0127217	A1	7/2004	Aoki et al.

(Continued)

# 예측 기술

CBS NEWS / January 20, 2014, 11:56 AM

## Amazon files patent for “anticipatory” shipping



WSJ.D ≡ TECH

Digits Tech News & Analysis  
From the WSJ



COMPANIES ▾

MOBILE

PRIVACY

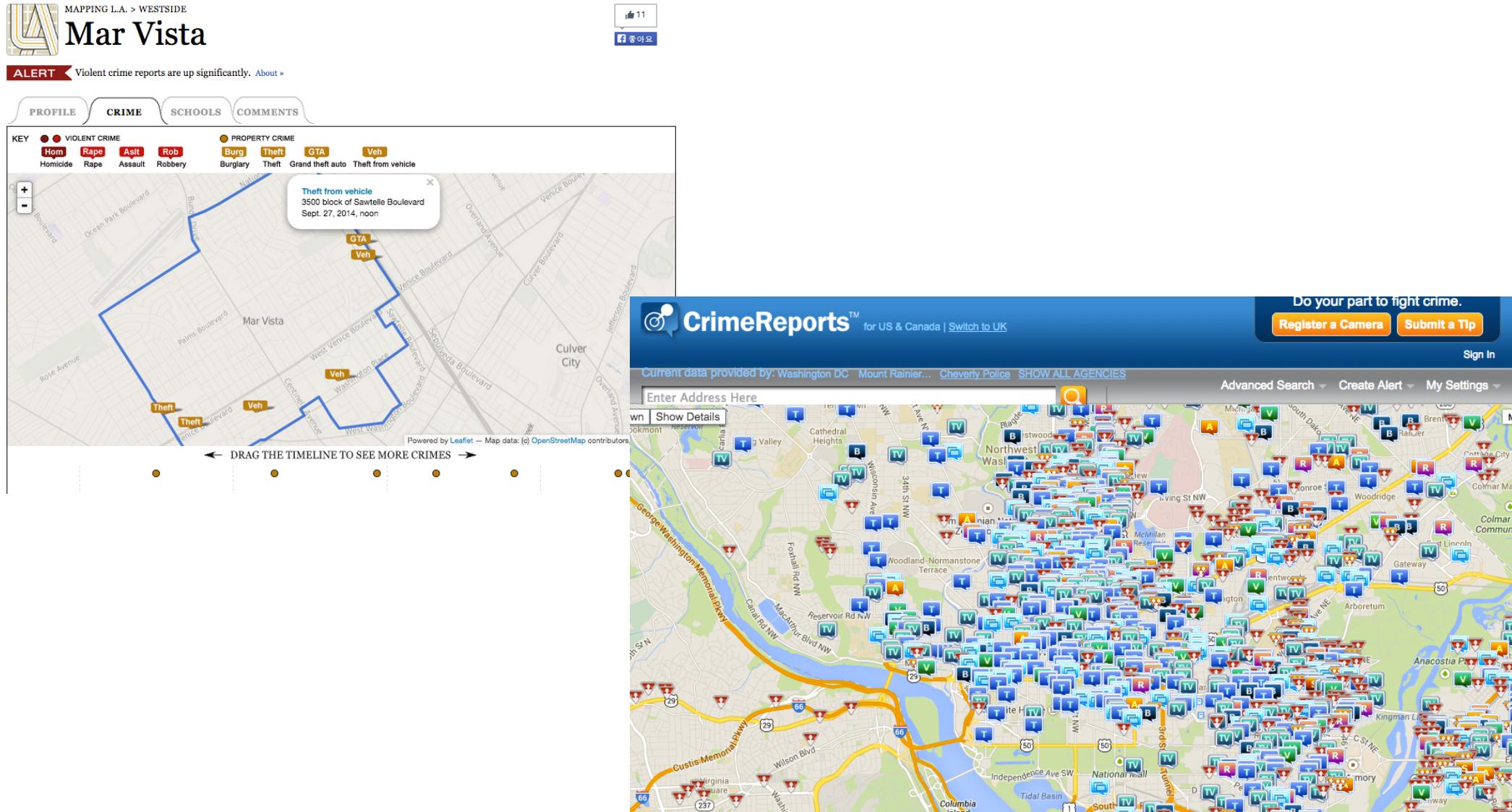
SOCIAL MEDIA

HOT TOPICS: PERSONAL TECHNOLOGY VENTURE CAPITAL APPLE GOOGLE ALIBABA B

3:12 pm ET  
Jan 17, 2014 [AMAZON](#)

## Amazon Wants to Ship Your Package Before You Buy It

# 예측 기술



**anticipatory technologies  
based on tracking technologies**

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# 트랙킹 기술

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쿠키

IP 주소

이메일 트랙킹

앱 트랙킹

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# (초기) 트랙킹 기술 목표

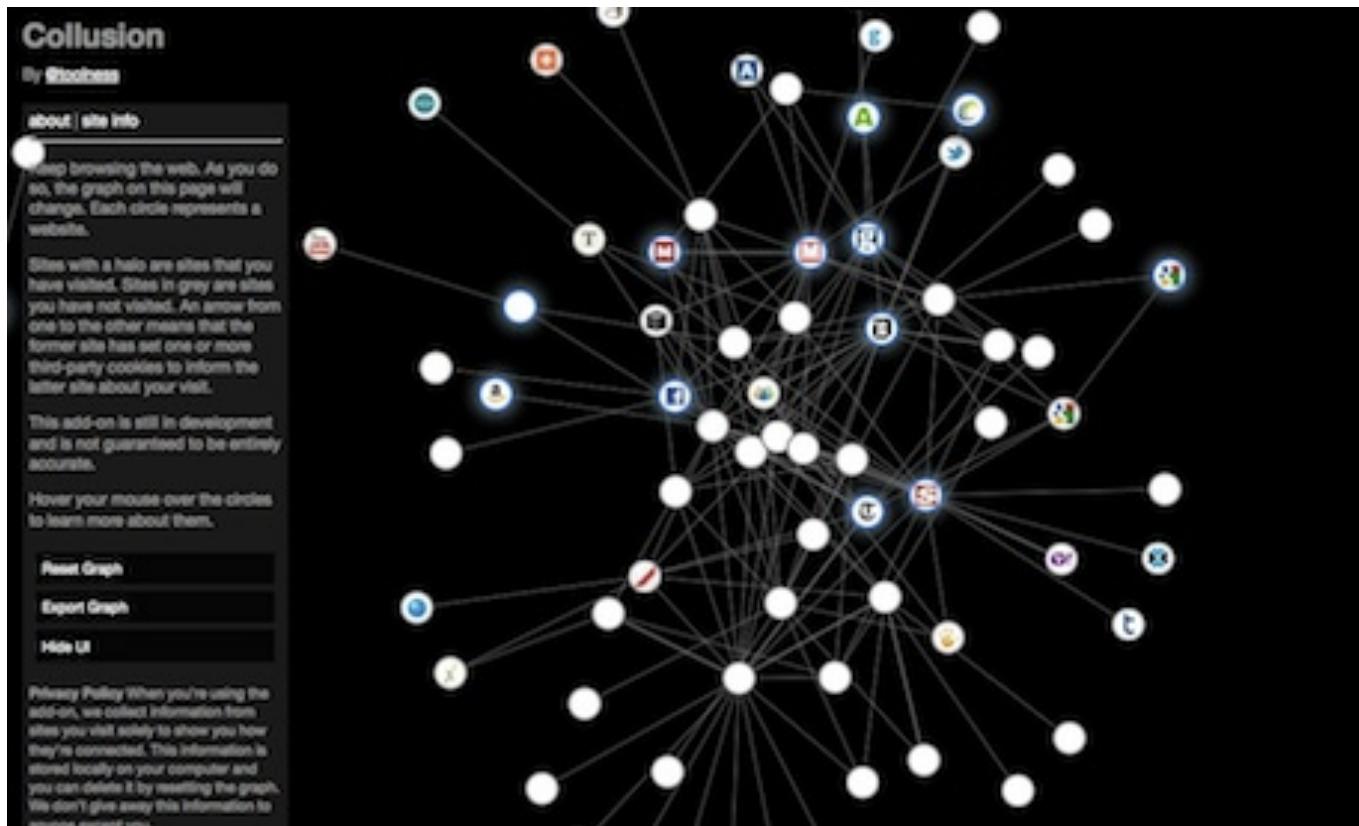
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광과 효과 증대

웹사이트 운영 교훈

# 쿠키 남용 가능성

## 제3자 쿠키



# 기업 트래킹/프로파일링의 국가감시 전이

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기업에 의해 수집/분석: 이용자 프로파일링

New 국가감시:  
이용자 개인에 대한 감시가 아닌,  
이용자 프로파일링 데이터 소유한 기업과 협력

# PRISM of NSA

TOP SECRET//SI//ORCON//NOFORN

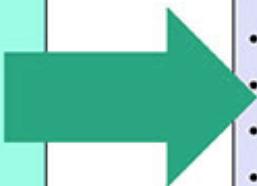


## (TS//SI//NF) PRISM Collection Details



### Current Providers

- Microsoft (Hotmail, etc.)
- Google
- Yahoo!
- Facebook
- PalTalk
- YouTube
- Skype
- AOL
- Apple



What Will You Receive in Collection  
(Surveillance and Stored Comms)?  
It varies by provider. In general:

- E-mail
- Chat – video, voice
- Videos
- Photos
- Stored data
- VoIP
- File transfers
- Video Conferencing
- Notifications of target activity – logins, etc.
- Online Social Networking details
- **Special Requests**

Complete list and details on PRISM web page:

Go PRISMFAA

TOP SECRET//SI//ORCON//NOFORN

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# Information Privacy

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쿠키를 통해 수집된 정보는 개인식별정보인가?

Personally Identifiable Information?

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# Information Privacy

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‘개인정보보호법’ 한계

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# Information Privacy

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기업단위 데이터 분석의 투명성 확보를 위한

새로운 사회 관리 체계 필요

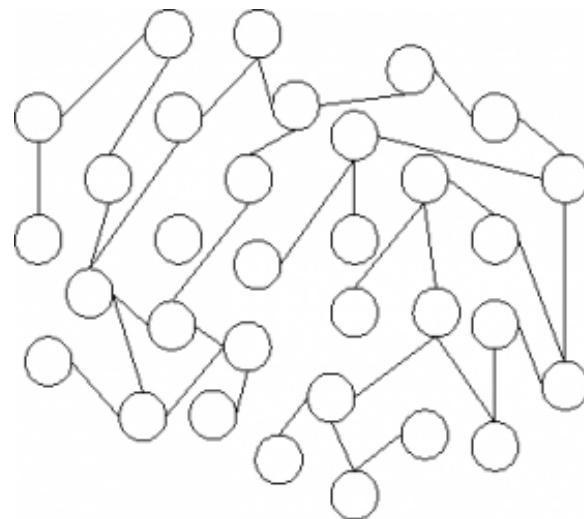
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## **도전 3: Data Monopoly**

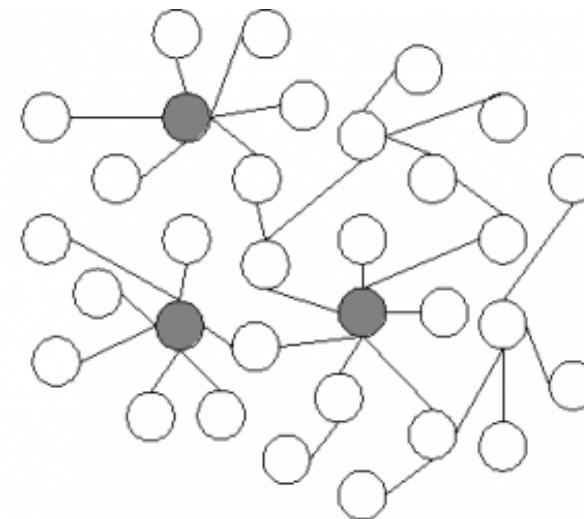
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# 위험성 2: Data Monopoly

**Albert-László Barabási:  
A Winner Takes All.**



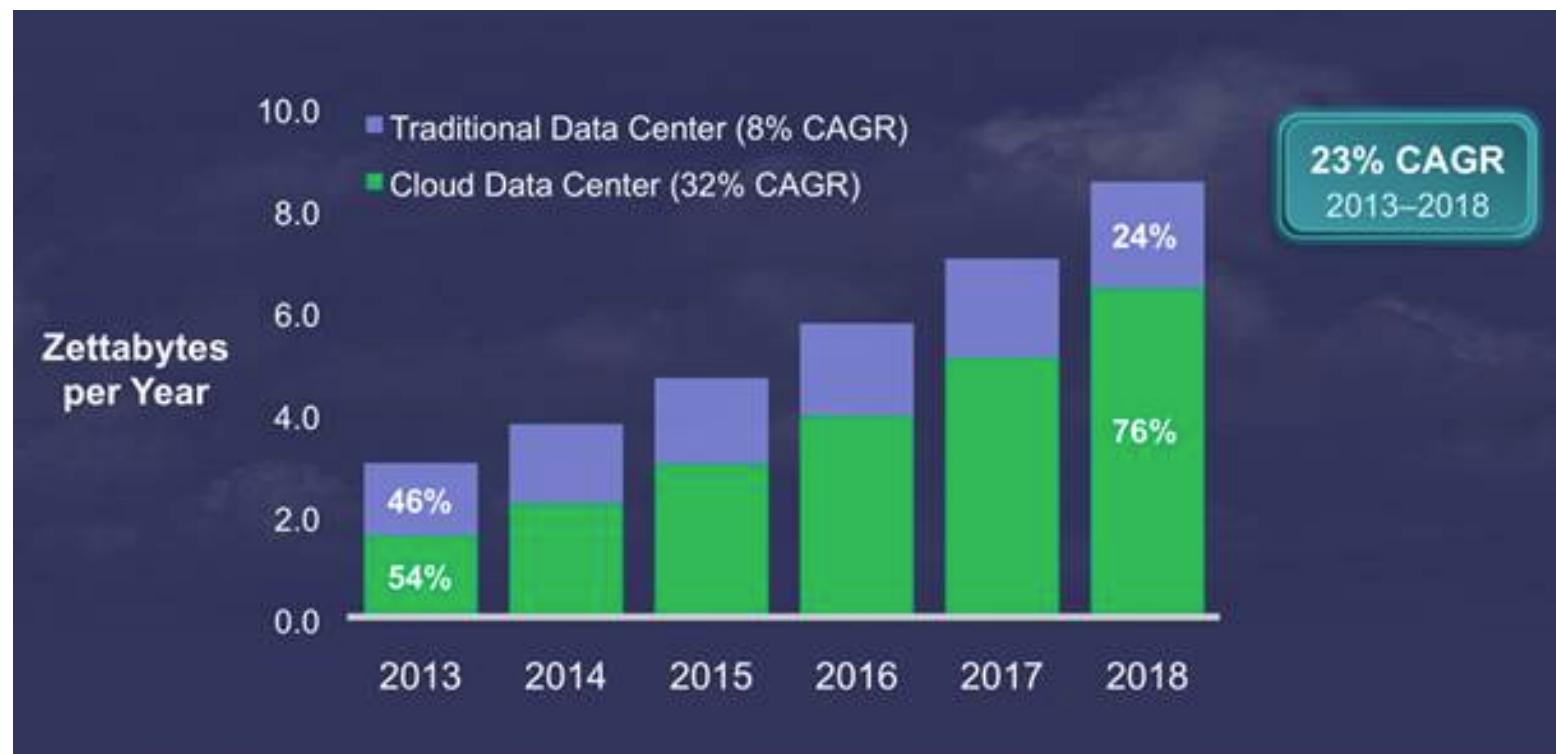
(a) Random network



(b) Scale-free network

# Data Monopoly

2013년 아마존 AWS, Cloud 시장 점유율 70%



# Car OS based on Cloud



주행 데이터 통제권

# IoT Data

GLASS



데이터 통제권

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# **Uberification of everything**

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**Software as a Service**

**Platform Business: Two-Sided Markets**

**Disruptive Technologies**

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# **Filter Control by Algorithms**

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**Google Search Algorithm**

**Facebook Newsfeed Algorithm**

**Filter = Access-Control**

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## 도전 4: Medicine Data

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# Clinical Practice Research Datalink

the guardian

News | Sport | Comment | Culture | Business | Money | Life & style

News > Science > Medical research

## NHS patient records to revolutionise medical research in Britain

Scientists to hunt for lifesaving information buried in cradle-to-grave data collected by GPs and hospitals



Ian Sample, science correspondent

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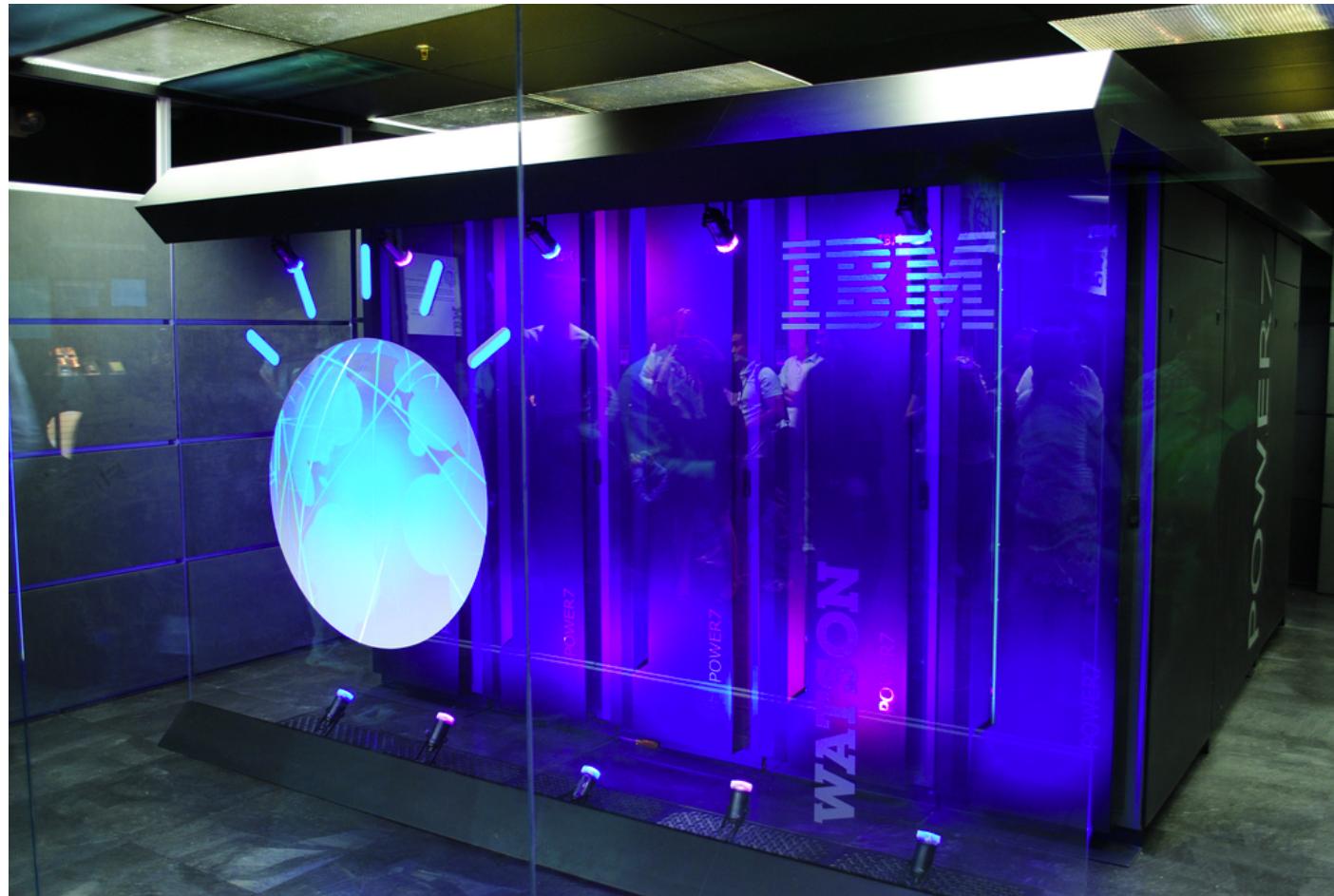
The Guardian, Tuesday 28 August 2012 19.06 BST

[Jump to comments \(28\)](#)



영국 거주민 모두에 대한 의학 데이터 + Mashup

# Memorial Sloan-Kettering Cancer Center



15억 명 암 환자, 암관련 학술연구 데이터 분석

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# 문제점

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개인정보 침해

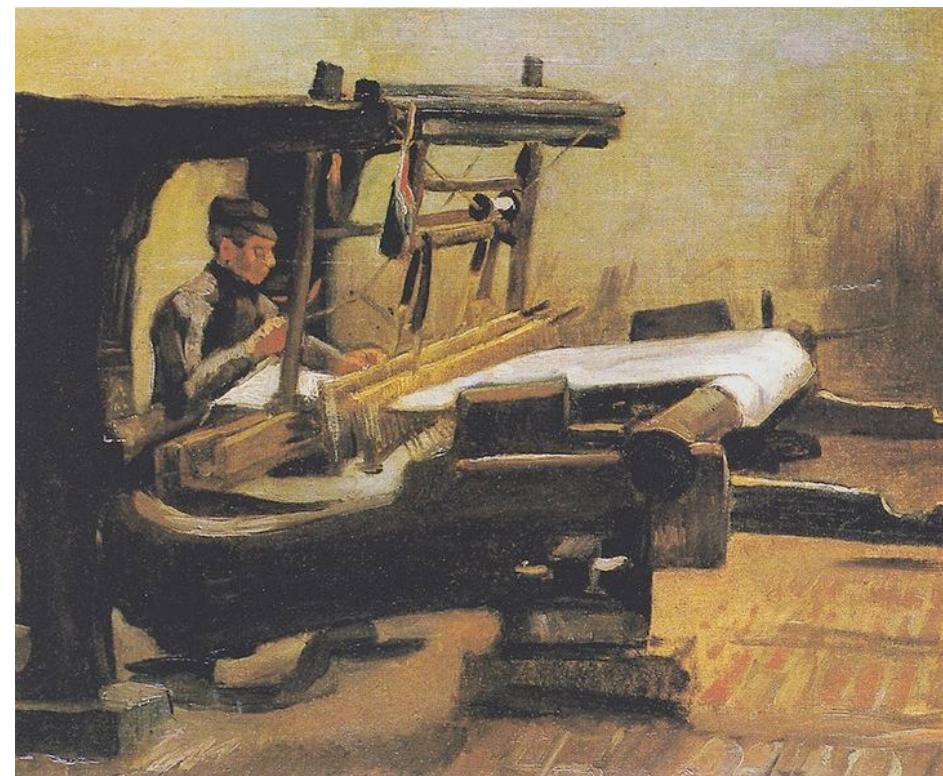
의료 정의

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# 도전 5: Technology Gap

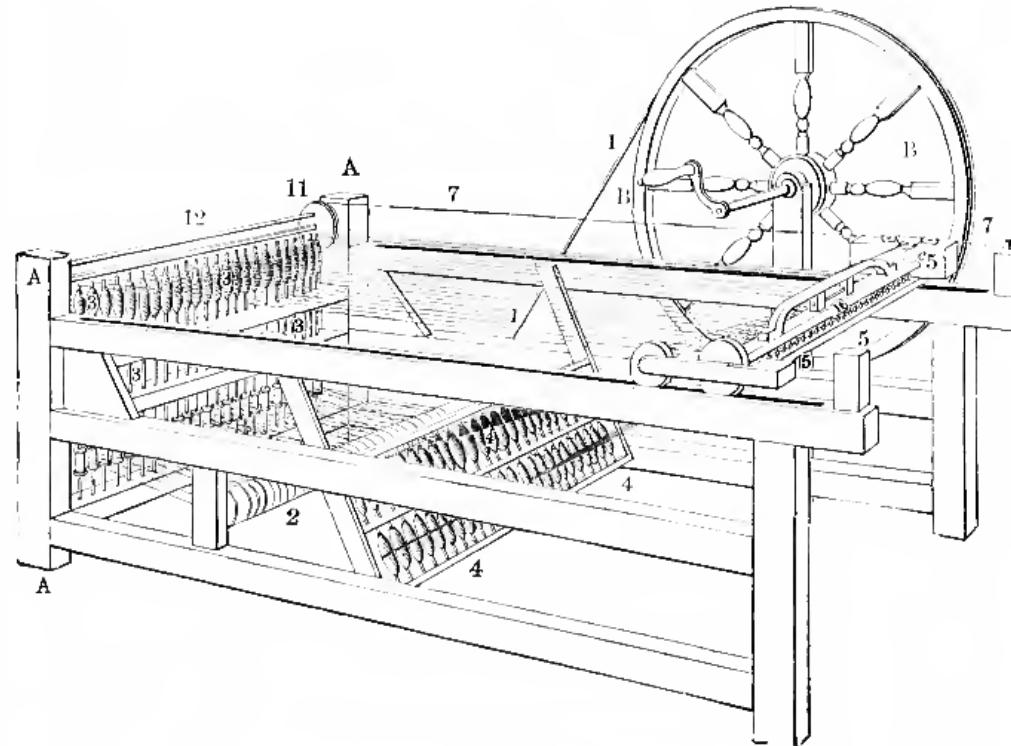
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# Technology Divides



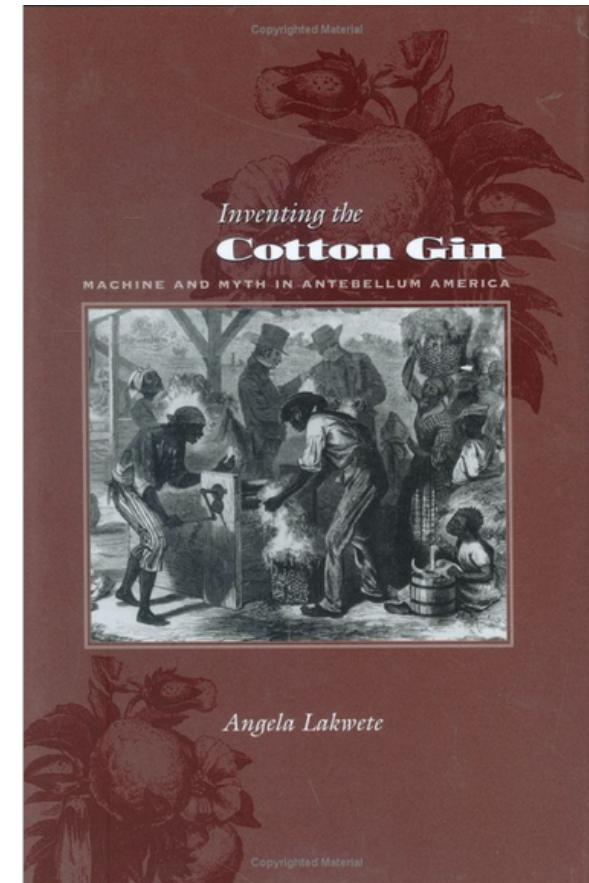
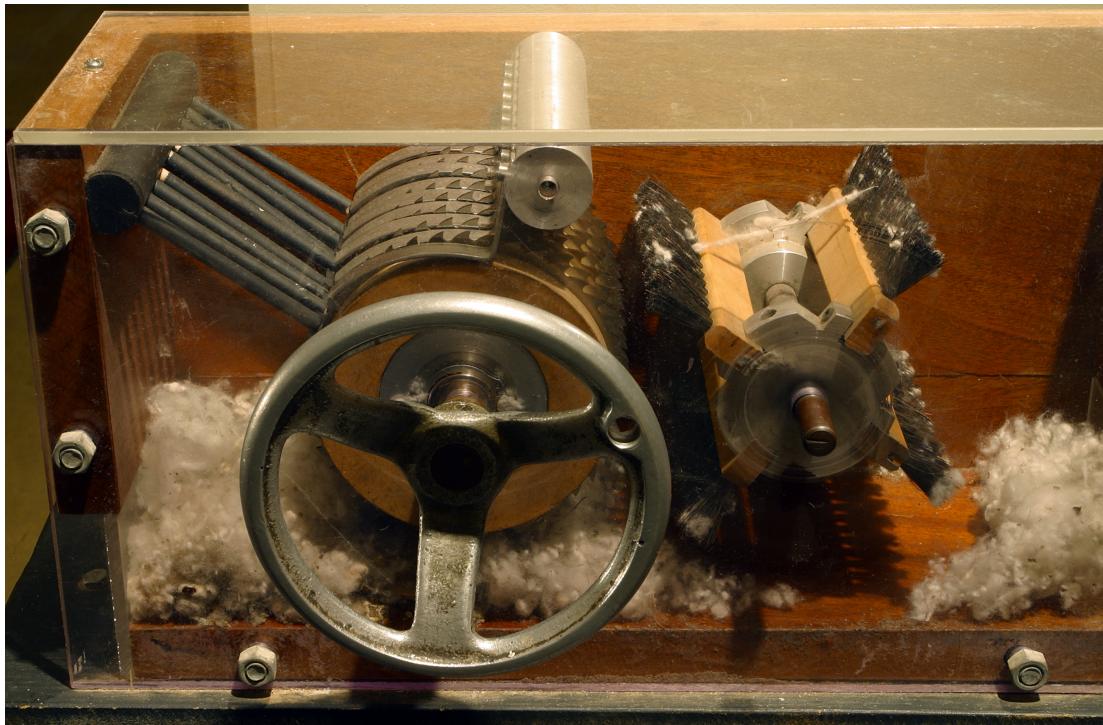
**Flying Shuttle (1733)**

# Technology Divides



**Spinning Jenny (1764)**

# Technology Divides



**Inventing the Cotton Gin (1796-18309)**

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# Technology Gap

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노동질서

소득분배질서

시장경쟁질서

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# Technology Divides

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노동의 재조직화

사회질서 재조직화

국민경제 차이

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# **Silicon Valley's Tech Elite**

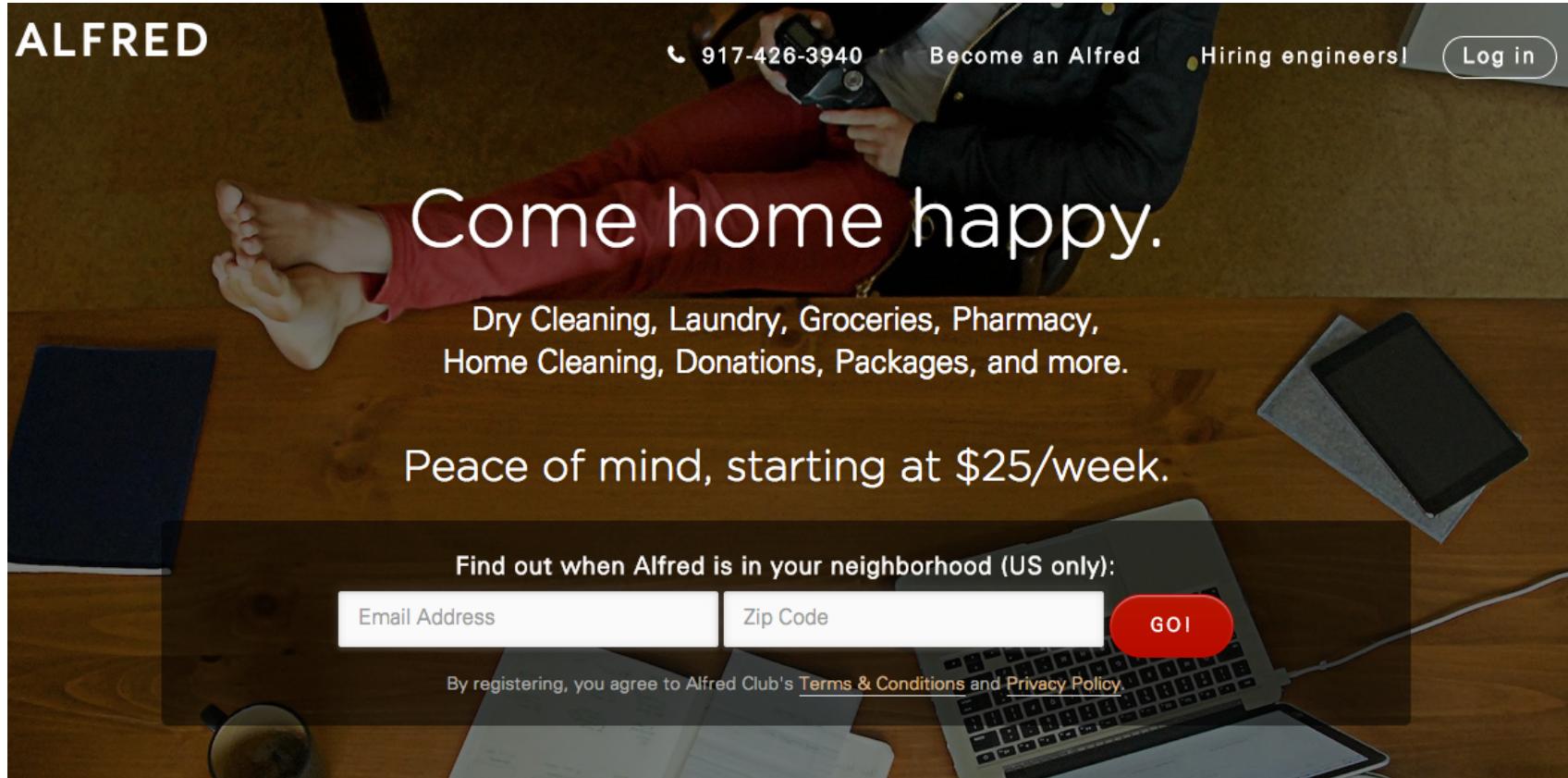
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# 사건 1



**The Winner Of TechCrunch Disrupt SF  
2014 Is...Alfred!**

# Alfred is ... a service on the shared economy



Unlimited Weekly Service

집사(butler) 서비스

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**보편적 서비스가 아닌 특정 계층위한 서비스**

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**TechCrunch Disrupt**

**실리콘밸리 방향을 보여주는 행사 중 하나**

**Alfred:  
Silicon Valley's tech elite를 위한 서비스**

# SF: Sharing Economy 진원지

BUSINESS INSIDER [Tech](#) [Finance](#) [Politics](#) [Strategy](#) [Life](#) [Entertainment](#)

[TECH](#)

More: [Startups](#) [Apps](#) [San Francisco](#)

## I Moved To San Francisco – And Now I Have Apps Doing Everything For Me

STEVE KOVACH [✉](#) [%](#) [⎙](#) [Twitter](#) [8+](#)  
AUG. 17, 2014, 1:42 PM | [24,591](#) | [26](#)

[FACEBOOK](#) [LINKEDIN](#) [TWITTER](#) [GOOGLE+](#) [PRINT](#) [EMAIL](#)

When I left New York for a three-month business trip to San Francisco, I exited my Upper East Side apartment at 5 a.m., held my hand out on First Avenue, and had a cab to Kennedy Airport within seconds.

It's the kind of convenience I've become accustomed to after living in New York for over six years. I can get just about anything I want, whenever I want, all within a few blocks of my home. There's a Starbucks 184 feet away from my front door. There's a classy Italian steakhouse across the street. If I'm feeling adventurous, I can go to the other Starbucks about 1,000 feet away.



Gramercy Pictures via MovieClips

If you're lazy and need instant gratification, use an app.

## On-Demand Service = Lazy Tech

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# Commons vs. Sharing Economy

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## Commons à la Ostrom

**1. collective resources, 2. community/relationship, 3. commoning**

**Knowledge Commons such as Wikipedia,  
Open Source**

# Commons vs. Sharing Economy

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**Sharing Economy à la Weitzman**

**collaborative consumption**

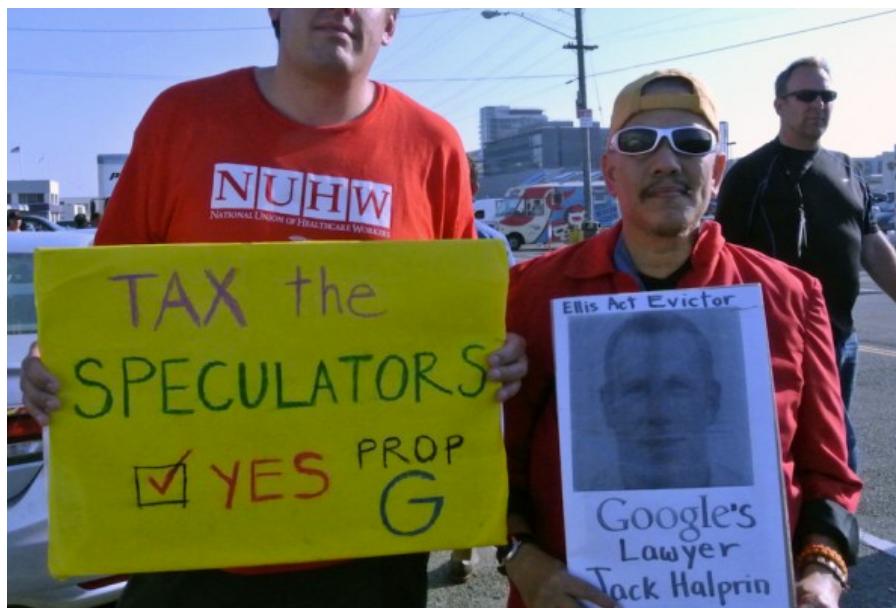
**On-Demand Service = X as a Service**  
**자원의 동적 활용, 경제 효율성 증대**

# 사건 2



**TechCrunch Disrupt 2014 시민저항**

# 배경: 심각한 주택난



**Anti-Eviction**

# 유사성: 2013년 12월 구글 통근버스 시위



참조:

“구글 꺼져버려!” 디지털 부르주아지에 대한 분노 (강정수),  
<http://slownews.kr/17426>

# On-Demand Service

## 경제 효율성 증대

### 우려: 빈부격차 활용한 서비스로 전락할 가능성

Startups, investors race to bring on-demand valet parking app across cities

Aug 1, 2014, 1:52pm PDT

 Save  Order Reprints  Print



Patrick Hoge  
Reporter  
*San Francisco Business Times*  
[Email](#) | [Google+](#) | [Twitter](#) | [LinkedIn](#)

Like a rockstar, you roll up to your destination and hand the keys to a waiting attendant you have summoned with a few swipes on your smartphone; and when you are ready to go, no matter where you are in the city, your vehicle reappears.

That intoxicating vision of on-demand valet parking for the urban masses is a potentially multi-billion dollar opportunity that a pack of Bay Area tech entrepreneurs and venture capitalists is suddenly chasing with great urgency.



 [Enlarge Photo](#)

Carolyn Seng

Sean Behr, an early executive of the video ad exchange Adap.tv, is co-founder and CEO of Zirx, one of a pack of startups racing to bring smartphone powered on-demand valet parking to the urban masses.

NORTHERN CALIFORNIA'S  
PREMIER COMMERCIAL REAL

# Silicon Valley's tech elite

## Wallstreet's bankers

### It's A Wonderful Life, For A Few Of Us

Posted Dec 21, 2013 by [Jon Evans \(@rezendi\)](#), Columnist

87

Share

1.6k

Share

76

Tweet

826



So where were we? Oh yes: [everybody hates us](#). San Francisco's recent [Google-bus](#) and "[homeless trash](#)" kerfuffles are symptoms of an increasingly broad, deep, and bitter anti-tech animosity. *The Economist* predicts: "The tech elite will join bankers and oilmen in public demonology." *The New York Times* concurs: "Tech workers have, rightly or wrongly, received the blame. Resentment simmers."

Such ingratitude! What's wrong with these warped, blinded haters?

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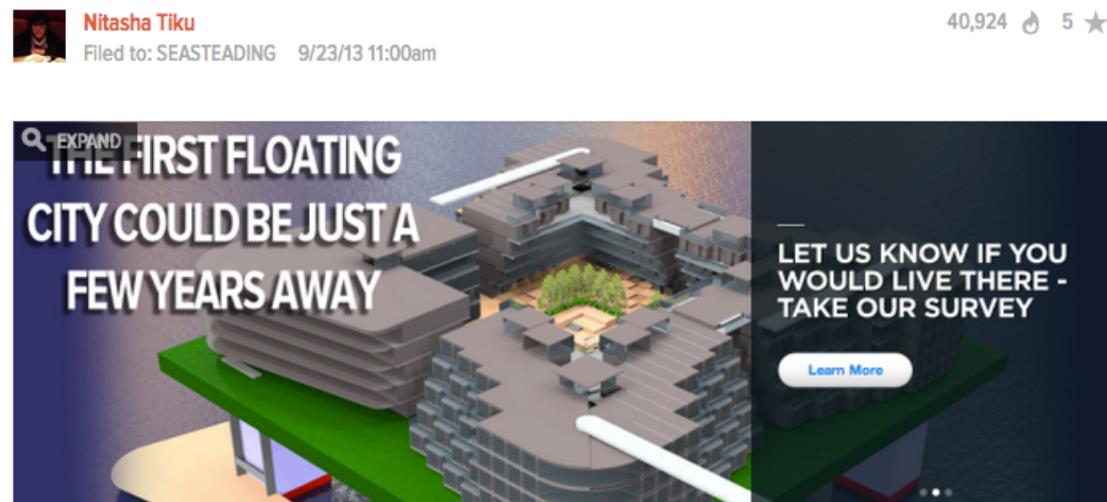
# **Silicon Valley's Liberalism**

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# Gated Communities

## Peter Thiel & Patri Friedman

### Peter Thiel's Dream of a Lawless Utopia Floats On



On Friday, the [Seasteading Institute](#)—a non-profit group cofounded by Peter Thiel and Patri Friedman (grandson to Ronald Reagan advisor Milton Friedman)—successfully closed its [Indiegogo campaign](#) to design “the world’s first floating city” for “pioneers who wish to demonstrate new ways of living together.”

# Gated Communities

## Tim Draper

WIRE

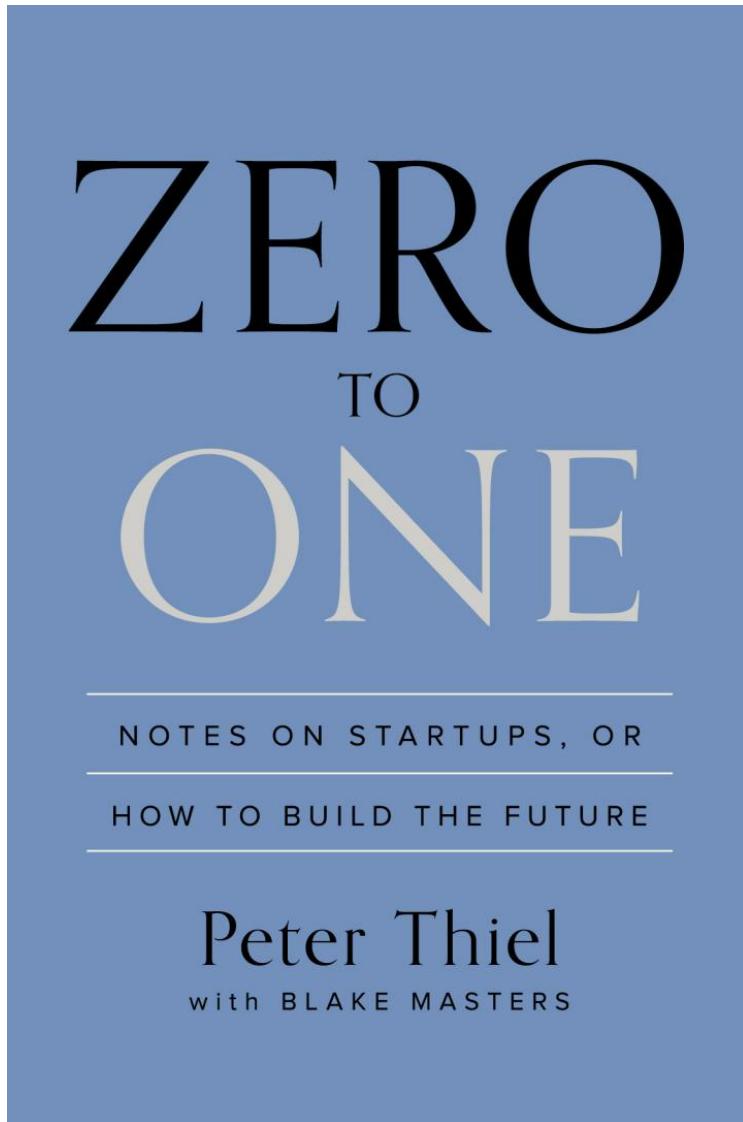
### Tim Draper Wants to Break California Into 6 States

BY ABIGAIL TRACY @ABIGAILTRACY

The venture capitalist plans to present a initiative to the California Attorney General to break the nation's most populous state into six smaller ones--including a state of Silicon Valley.



# Peter Thiel



경쟁은 선이고 독점은 악이다?

“disruptive monopoly”

새로운 시장 = 사업자 1

# 알고리즘 규제 사회

## Tim O'Reilly: algorithmic regulation



CHAPTER 22

### Open Data and Algorithmic Regulation

Regulation is the bugaboo of today's politics. We have too much of it in most areas, we have too little of it in others, but mostly, we just have the wrong kind, a mountain of paper rules, inefficient processes, and little ability to adjust the rules or the processes when we discover the inevitable unintended results.

← CHAPTER 21 APPENDIX →



Tim O'Reilly

Founder and CEO

O'Reilly Media Inc.

Founder and CEO of O'Reilly Media.

Twitter: @timoreilly

예측기술 진화 -> 범죄율 급감  
-> 공무원 필요성 감소 -> 세금율 인하

---

## 디지털 불평등 심화 가능성

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디지털 혁신에 따른 사회변동 가능성 확장

디지털 혁신 -> 기술 집중 -> 네트워크 집중  
-> 데이터 집중 -> 지식 집중

사회 질서 변동 및 국제 질서 변동

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# 기술 자유주의

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**불평등에 기초한 경제질서 요구**

**기술우위에 기초한 사회질서 요구**

**현 질서와 충돌 심화 -> 이론 정립 동력**

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# 규제와 경제 간섭

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# Regulation

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**financial regulation, bank regulation**

**media regulation, medical regulation**

**trade regulation**

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# 시장 실패 market failure

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neo-classic

economic interventionism (필요조건)

시장의 자원 배분(allocation) 기능: 문제

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# 시장 실패 현상

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정보 비대칭

비경쟁 시장: 독과점 시장

외부효과: 공급자 관점

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# 시장 실패 현상

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정보 비대칭

비경쟁 시장: 독과점 시장

외부효과: 공급자 관점

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# **economics of networks**

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**“There is a central difference between the old and new economics: the old industrial economy was driven by economics of scale; the new information economy is driven by economics of networks.”**

Carl Shapiro & Hal R. Varian, Information Rules, 1998. p. 173

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# 규모의 경제

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economies of scale, returns to scale

생산함수

모든 생산요소가 일정량 증가/감소할 때, 생산량의 변화

positive EoS

한계비용 체감, 대량생산

cf. 한계생산성(marginal product): '하나'의 생산요소가 일정량 증가/감소할 때, 생산량의 변화

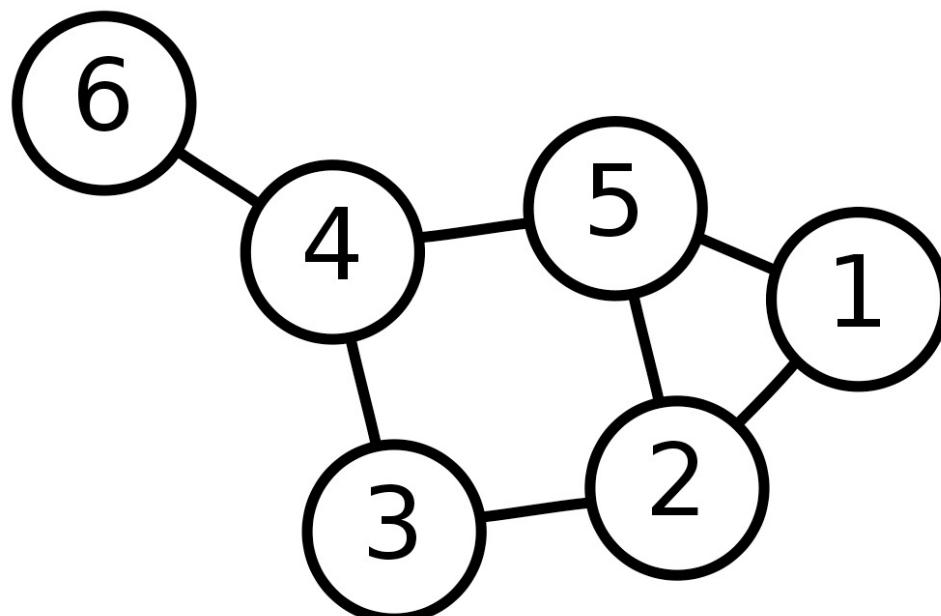
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# 네트워크: 그래프 이론

---

그래프(graph)는 노드(node)와 두 노드를 연결하는 선(edge/link)으로 구성

Degree: 하나의 노드와 연결된 선(edge)의 수 → 상호작용



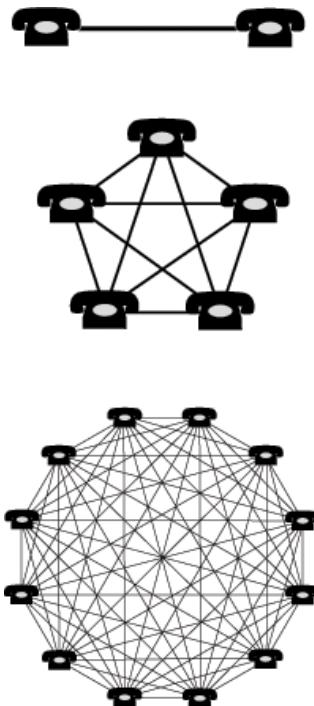
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## 메칼프의 법칙

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Metcalf's law, 커뮤니케이션 시스템 효용 측정

효용성 또는 네트워크 가치는 사용자 수의 제곱에 비례한다.



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# 네트워크 효과

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직접 네트워크 효과와 간접 네트워크 효과

긍정 외부 효과 (positive externality), 메칼프의 법칙

효용(utility)이 소비자/사용자 수의 증가에 따라 함께 증가

문제점 동시에 네트워크 효과의 힘: 경로의존성

path dependence

소비자/사용자가 하나의 결정을 내릴 때, 그가 과거에 내린 결정 또는 결정을 내린 환경에 영향을 받게되는 경우

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## 잠금효과, 교체비용

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Lock-in effect, Switching Costs

높은 교체 비용으로 인해 현재 상황 변화가 비경제적인 경우

Collective switching costs are far higher than all individual switching costs because of the coordination hurdle.

stickiness

how to increase lock-in?

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## 직접 네트워크 효과

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한 소비자 집단에 속한 소비자 수가 증가할 수록  
'동일' 소비자 집단 소비자의 관련 효용이 증가하는  
경우

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## 간접 네트워크 효과

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두 개 이상의 서로 다른 소비자 집단 존재

한 소비자 집단에 속한 소비자 수가 증가할 수록  
'다른' 소비자 집단 소비자의 관련 효용이 증가하는  
경우

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## 양측시장

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two-sided markets

간접 네트워크 효과 존재

두개 이상의 서로 다른 소비자 집단을 연결하는  
플랫폼 존재: role of intermediation

single homing, multi homing

통신시장, 방송시장, 언론시장, facebook, app  
economy 등

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# 구글 규제 타당성

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# to break up Google

## The European Parliament just endorsed the breakup of Google

Updated by Timothy B. Lee on November 27, 2014, 11:57 a.m. ET [tim@vox.com](mailto:tim@vox.com)

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PATRICK HERTZOG/AFP/Getty Images

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- 1 The European Parliament has endorsed separating Google's search engine from its other activities.
- 2 The non-binding resolution passed by a vote of 384 to 174.
- 3 However, the European Parliament doesn't have the power to directly break up companies, and one legal scholar tells me that Google is in no danger of actually being broken up.
- 4 The same resolution also called for protecting network neutrality.

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### POLICY

## European Legislator Urging the Breakup of Google Has Ties to a Law Firm

By DANNY HAKIM NOVEMBER 26, 2014 5:00 AM



Andreas Schwab is a German member of the center-right European People's Party. Geert Vanden Wijngaert/Associated Press

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[Andreas Schwab](#), a German member of the European Parliament, has been making headlines in the last week after drafting a resolution that calls for the breakup of Google.

But Mr. Schwab is not just a legislator, he is also "[of counsel](#)" at the German law firm CMS Hasche Sigle, which has represented some of the German publishing interests that have been most eager to declaw Google. He earns roughly \$15,000 to \$75,000 annually from the firm, according to [a disclosure filing](#). The firm's website lists his expertise as competition policy.

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# 반대 근거 by 강정수

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- 1) mobile: 구글 광고 매출 감소, 페이스북 강화
- 2) Mobile Messenger Networking Service
- 3) Firefox, DuckDuckGo

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# 반대 근거 by 강정수

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**4) Microsoft is Back!**

**5) Self-driving Cars: not mass market product**

**6) YouTube vs. Facebook**

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# 디지털 경제 기능 제약 요인

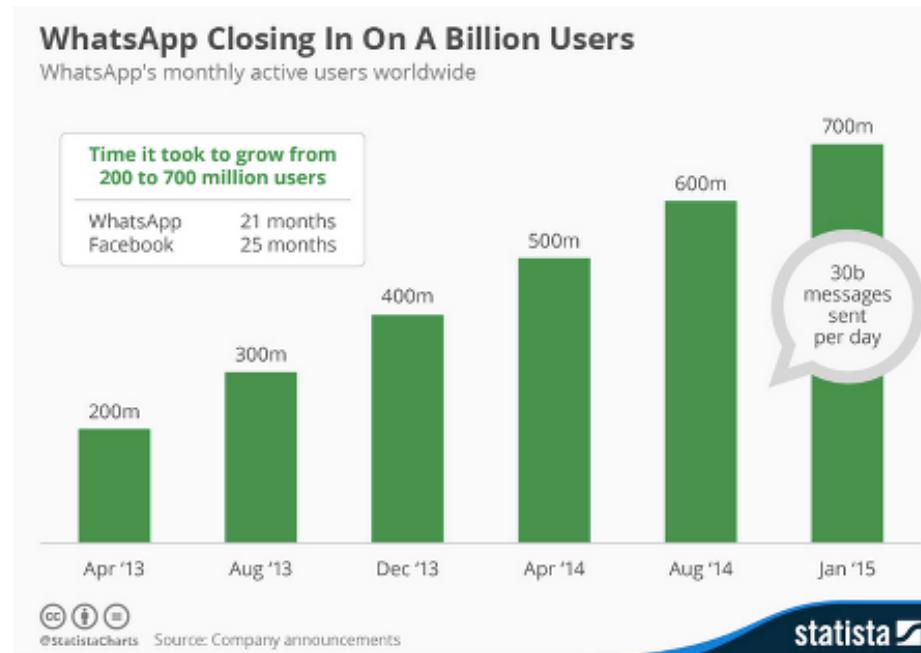
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**lockin effect**

**network effect**

**페이스북의 WhatsApp 인수?**

# Facebook & WhatsApp



**consumer-oriented networking companies**  
**for users: no other choice**

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# **Facebook & WhatsApp**

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**data-concentration**

**competition restriction: “sugar daddy”**

**forward-looking regulation!**